北京德和衡律师事务所
BEIJING DHH LAW FIRM



ZHANG Yan

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Language Mandarin

Professional Experience:

Director, Beijing DHH (Nanjing) Law Firm, 2012 - Present

Senior Partner, Jiangsu Mingxiao Law Firm, 2004 - 2012

Ms. Zhang Yan focuses on high-end commercial litigation, specializing in real estate litigation, company law, contract law, and financial insurance cases. She has accumulated extensive experience in handling litigation cases and emphasizes strengthening professional capabilities in her work. She serves as a Part-time Postgraduate Supervisor for the Law School of Southeast University, a Part-time Professor at the Law School of Nanjing University of Finance and Economics, and a Lecturer at the Law School of Nanjing Audit University. She regularly teaches students from various law schools, communicating and exchanging knowledge and case handling experience related to company law, contract law, and insurance law. She has successfully represented over 30 major litigation and arbitration cases with a subject matter value exceeding 50 million RMB each. She has successfully represented financial institutions and the four major state-owned asset management companies in loan cases, with a total litigation value exceeding one billion RMB. Throughout her practice, Lawyer Zhang Yan has always adhered to the spirit of dedication and concentration, earning widespread client acclaim through her professional services.

Representative Cases:

1. Represented the Nanjing Office of a certain Chinese asset management company in a

financial loan dispute case against a certain real estate development company in Taizhou, involving a subject matter of over 70 million RMB. The Nanjing Intermediate Court ruled that a certain group company in Taizhou should repay the loan principal and interest, and that the certain real estate development company in Taizhou should assume joint guarantee liability. After negotiations with the Taizhou Municipal People's Government, the Nanjing Office of the asset management company ultimately reached a credit assignment agreement with the Taizhou Municipal People's Government (transfer price was 75% of the loan principal and interest), resolving the case satisfactorily.

2. Represented a Beijing company in a housing sales contract dispute against Jiangsu Zhonghua Real Estate Company, involving a litigation amount of 100 million RMB.
3. Represented the Nanjing Office of a certain Chinese asset management company in a loan contract dispute case against the borrower, a certain industrial company in Jiangsu, and the guarantor, a certain industrial company in Guangzhou, involving a subject matter of over 90 million RMB. The Nanjing Intermediate Court ruled that the Jiangsu industrial company should repay the loan principal and interest, and that the Guangzhou industrial company should assume joint guarantee liability. The obligee applied for enforcement, the court disposed of the mortgaged property, and the judgment was enforced.
4. Provided full-process legal services for a certain building developed and constructed by Nanjing Dongdu Real Estate Development Co., Ltd., from infrastructure construction to market sales.
5. Represented a certain import and export group company in Jiangsu in a 130 million RMB investment project with Jiangyin Flange Factory.
6. Provided full-process legal services for a Taiwanese financial leasing enterprise regarding equipment leasing business and trademark protection matters in China.
7. Represented a Chinese real estate developer, providing legal services for its financing and market expansion in Canada.
8. Provided permanent legal counsel services to joint-venture banks, science parks, incubators, and foreign-funded financing leasing companies.
9. Represented Pacific Property Insurance Co., Ltd. Shenzhen Branch in a co-insurance contract dispute case against People's Property Insurance Company of China Ltd. Jiangsu Branch concerning the machine damage insurance for the General Electric motor unit of Shenzhen Nanshan Power Co., Ltd., heard by the Shenzhen Intermediate

Court. The subject matter of the litigation was over 40 million RMB, and the case was settled under the court's mediation.

10. Represented Li'an Life Insurance Co., Ltd. in a dispute with Dubon Property & Casualty Insurance Co., Ltd. Jiangsu Branch over the apportionment of insurance funds for 24 co-insurance projects. The case was complex, concluded by court judgment, and both parties were satisfied with the outcome.
11. Represented PICC Property and Casualty Company Limited in an enterprise property insurance contract dispute case. The insured sued PICC for over 19 million RMB in compensation. This lawyer raised objections to the loss adjuster's report, the court commissioned a new adjustment company to reassess the loss, and the accident loss was calculated based on the new adjuster's report. The court ultimately ordered PICC to pay 7.76 million RMB in insurance compensation.
12. Provided legal opinions to Pacific Property Insurance Co., Ltd. Nanjing Branch regarding a claim for cargo transportation insurance filed by the insured "Nanjing Huitianfu Automobile Transportation Co., Ltd.".
13. In the property insurance claim dispute between Jiangsu Jiuxin Paper Co., Ltd. and China Continent Property & Casualty Insurance Company Limited Jiangsu Branch, reviewed relevant materials provided by the insurer, assisted in legal analysis and argumentation, and issued a legal opinion.
14. Represented Li'an Life Insurance Co., Ltd. in its telemarketing outsourcing service contract dispute with a certain technology company during its operations, participated in business negotiations, issued legal opinions, and represented the life insurance company in litigation.

Social Activities:

1. Standing Committee Member, Qixia District Committee of the Chinese People's Political Consultative Conference (CPPCC)
2. Standing Council Member, Nanjing Lawyers Association
3. Vice President, Nanjing Qixia District Women Entrepreneurs Association
4. Part-time Postgraduate Supervisor, Law School of Southeast University
5. Part-time Professor, Law School of Nanjing University of Finance and Economics
6. Vice Director, Insurance Professional Committee of China DHH Boutique Law Firm Alliance.

Honors:

1. Advanced Individual, Directly-Affiliated Branch of Jiangsu Lawyers Association (2007, 2009)
2. Public Welfare Dedication Award, Qixia District Justice Bureau, Nanjing (2013)
3. Outstanding Lawyer Award, Qixia District Justice Bureau, Nanjing (2014)
4. Outstanding Team Award, Deheng Lawyer Group (2014)
5. Outstanding Legal Document Award, Nanjing Lawyers Association (2015)
6. Top Ten Female Lawyers in Nanjing (2013-2015)