北京德和衡律师事务所
BEIJING DHH LAW FIRM



ZHAO Qiannan

Partner

Offices	Shenzhen
Phone	15019474739
Email	zhaoqiannan@deheheng.com
Language	Mandarin, English

Honers?

Selected for the Guangdong Province Up-and-Coming Talent Pool of Foreign-Related Lawyers

Professional Experience?

Lawyer Zhao Qiannan graduated from the Law School of Wuhan University with a Master of Laws degree. The projects she has undertaken or is currently undertaking mainly include: equity transfers of state-owned enterprises, and investment and financing in the state-owned enterprise sector, encompassing project due diligence, transaction structure design, drafting of transaction documents, and participation in negotiations; cross-border investment and financing, overseas listings, and cross-border guarantees. She has also handled the registration and significant change filings of private fund managers, and has been entrusted by the Asset Management Association of China to conduct membership verification for private fund managers through law firms and attorneys. She provides full-process legal services covering fundraising, investment, management, and exit for funds such as the Jiangxi Financial Investment Private Equity Funds , Qianhai Financial Holdings, funds under the Asia Business Capital umbrella, and healthcare funds. Additionally, she offers specialized Chinese legal services to multiple overseas banks, including Nanyang Commercial Bank, Bank of China (Hong Kong), Chiyu Bank, and Malayan Banking Berhad, in areas such as cross-border guarantee services, including drafting and registration of transaction contracts for domestic guarantees and foreign loan mortgage registrations, as well as drafting legal opinions on RMB and foreign currency guarantee undertakings. She serves as the perennial legal advisor for Everbright International's waste incineration and biomass power generation projects in southern China, provides specialized legal services to Shenzen Energy Environmental Protection Co., Ltd., and offers legal services to companies in the new energy storage sector.

Representative Cases?

Investment and financing, debt acquisition business

Ø ?Funds?Provide legal services for matters related to Qianhai Financial Holdings' investment fund projects and other relevant affairs.

Ø ?Funds?Provide legal services for matters related to investment projects of Bao'an Government Guidance Fund

and other relevant affairs.

Ø ?Involving debt-to-equity swap projects and funds?Provide perennial legal advisory services for Jiangxi Financial Investment Supply Chain Finance Co., Ltd.(including Jiangxi Financial Investment Venture Capital Fund, etc.)

Ø ?Involving debt-to-equity swap projects and funds?Provided legal services regarding the compliance matters of underlying assets for a certain fund of Jiangxi Financial Investment Group.

Ø ?State-owned assets, funds, and cross-border investment and financing?Provided legal services for the funds to be established and the already established funds under Qianhai Financial Holdings.

Ø ?State-owned assets, funds, and cross-border investment and financing?Provided specialized services for China Merchants Capital's acquisition of a certain new energy industry enterprise.

Ø ?Funds?Provided full-process legal services for the fund investment matters under Fude Wealth Management.

Ø (State-owned Assets, Funds) Provided legal services for Shandong Port Fund Management Co., Ltd. in conducting reverse due diligence on a certain fund management company.

Ø (State-owned Assets, Funds) Provided legal services for the investment by Gansu Province Green Ecological Clean Production Industry Development Fund (Limited Partnership) in a certain supply chain company.

Ø (State-owned Assets, Funds) Provided legal services for Wuhan Hi-Tech Holding Group in its investment as a Limited Partner (LP) in a certain fund.

Ø (Funds) Served as special legal advisor for Lanyan Capital in its acquisition of a certain Zhejiang-based chip company.

Ø (Funds) Provided legal services for HYWOOD in its acquisition of a certain mining company in Sichuan.

Ø (Cross-border Investment and Financing) Provided legal services for a Hong Kong-based company in its cross-border acquisition of a Shenzhen-based limited company (with underlying assets involving land and real estate).

Ø (State-owned Assets, Non-performing Asset Acquisition) Issued a due diligence report for Guangzhou Assets in its acquisition of claims held by CITIC Trust Co., Ltd. against a certain real estate limited company in Kunshan.

Ø (Non-performing Asset Acquisition) Provided due diligence legal services for 128 accounts in Huarong Asset's non-performing asset acquisition project.

Ø (Non-performing Asset Acquisition) Provided due diligence legal services for Huarong Asset's non-performing asset acquisition project

Ø (State-owned Assets, Mergers and Acquisitions) Provided legal services for Kaifeng Economic and Technological Development Group in its investment matters.

Ø (M&A) Everbright (Changzhou)'s acquisition project of Shanxi Herui Electric Power Co., Ltd.

Ø (Investment) Ping Shan Tea Group Limited's proposed acquisition project of Shenzhen Fenghui International Caibao Co., Ltd.

Opinions and Perennial Legal Advisory Services

Ø (Overseas Banks) Provided perennial legal services to overseas banks and their domestic branches in China, including Nanyang Commercial Bank, Chiyu Banking Corporation Limited, Bank of China (Hong Kong) Limited, Malayan Banking Berhad, China Construction Bank (Asia) Corporation Limited, the Shenzhen Branch of Hong Kong Wing Lung Bank, and the Shenzhen Branch of Nanyang Commercial Bank (China) Limited.

Ø (Foreign Enterprises) Provided legal services to Walmart (China) Investment Co., Ltd.

Ø (Foreign Enterprise) Provided legal services for compliance matters of Helen of Troy Consulting (Shenzhen) Co.,

Ltd.

Ø (Public Institution) Provided legal services regarding fiscal subsidy matters for the Qianhai Authority.

Ø (Public Institution) Provided year-round legal advisory services for the Futian District Disabled Persons' Federation.

Ø (Public Institution) Provided year-round legal advisory services for multiple schools and kindergartens in Pingshan District.

Ø (New Energy Vehicle Manufacturer) Provided year-round legal advisory services for BYD.

Ø (New Energy Storage) Provided specialized legal services for overseas fund matters and foreign-related year-round legal services for Shenzhen Sinexcel Electric Co., Ltd.

Ø (State-Owned Enterprise, Renewable Energy) Provided specialized legal services concerning the transfer of state-owned equity for Shenzhen Energy Environment Co., Ltd.

Ø (State-Owned Enterprise, Renewable Energy) Provided annual legal training services for Shenzhen Energy Environment Co., Ltd.

Ø (Renewable Energy) Served as the year-round legal advisor for Everbright International's waste-to-energy and biomass power generation projects in Weifang, Boluo, Pizhou, Dingyuan, Huaiyuan, Hanshan, Hangzhou, and other locations.

Ø (Energy Sector) Provided legal services for specialized compliance reviews of companies under CNPC.

Ø (Agriculture) Provided year-round legal services and specialized financing services for ZHONG NONG HAI DAO.

Ø (Agriculture) Provided specialized compliance services for Zhenggumi Food Technology Co., Ltd.

Cross-Border Investment, Financing & Guarantee Services

Ø (Foreign Debt) Provided opinions to the National Development and Reform Commission (NDRC) regarding the registration of RMB 230 million foreign debt for Keda Group's overseas entities.

Ø (Foreign Bank) Provided legal services for Hong Kong Nanyang Commercial Bank's HKD 230 million cross-border financing project for YouTeng Co., Ltd.

Ø (Foreign Bank) Provided legal services for Chiyu Bank's RMB 78 million financing loan project for Xinghao International Co., Ltd.

Ø (Foreign Bank) Provided legal services for Hong Kong Nanyang Commercial Bank's RMB 40 million foreign debt financing project for Guangzhou Weigeshi.

Ø (Foreign Bank) Provided legal services for Bank of China (Hong Kong) Limited's RMB/HKD cross-border guarantee projects for multiple Hong Kong enterprises.

Ø (Foreign Bank) Provided legal services for the USD 3.4 billion syndicated loan financing for Qihoo 360's privatization.

Ø (Foreign Bank) Provided legal consultancy for Hong Kong Wing Lung Bank's cross-border guarantee operations.

Ø (Foreign Bank) Issued legal opinions for Nanyang Commercial Bank (China) Limited Shenzhen Branch's offshore guarantee for onshore lending (OGL) transactions.

Listing Business on the Hong Kong Stock Market (Red Chip) and the National Equities Exchange and Quotations (New Third Board)

Ø (Energy & Environmental Protection) Represented China Everbright GreenTech Limited in its spin-off and listing

from China Everbright International Limited (a Hong Kong Main Board-listed company).
Ø (Pharmaceuticals) Provided legal services for the listing of Keymed Biosciences (Hong Kong).
Ø (Logistics) Represented Yuancheng Logistics Co., Ltd. in its Hong Kong listing (H-shares).
Ø (Mechanical Manufacturing) Assisted a certain port crane equipment company in Changzhou with its Hong Kong listing.
Ø (New Materials) Provided services for the establishment of an overseas structure for a certain Guangdong-based new materials company planning to go public.
Ø (Agriculture) Provided legal services for a certain Hunan-based company listed on the New Third Board, which plans to transfer to a Hong Kong red-chip listing.
Ø (Mechanical Manufacturing) Provided legal services for the listing of Zhejiang Yayi Metal Technology Co., Ltd. on the New Third Board.

Publications?

- Practical Legal Issues in the New Energy Sector (Legal Press)
- Comparative Interpretation of the New Regulations on the Registration and Filing of Private Investment Funds: Focus on Manager Registration
- Latest Practical Research on the Establishment of QDLP and QDIE Funds: A Case Study of Beijing, Shanghai, Shenzhen, Hainan, and Guangdong (Excluding Shenzhen)
- Risks of Overseas Anti-Corruption Enforcement Faced by Chinese Enterprises and Reflections on Anti-Corruption Compliance: Taking the U.S. Foreign Corrupt Practices Act (FCPA) as an Example
- Overseas Anti-Corruption and Compliance Implications for Chinese Enterprises: Insights from Vietnam
- On "Technology for Good" and Its Legal Safeguards in the Context of ESG
- A Series on Approaching U.S. Securities Law: Special Purpose Acquisition Companies (SPACs)