



DU Yue (Yuki)

Senior Equity Partner International Projects Business Team

Director

办公机构 Shanghai

联系电话 13681774509

工作邮箱 duyue@deheheng.com

工作语言 Shanghai

业务领域

Practice Experience:

Du Yue is an expert in international trade and finance, cross-border outbound investment and international trade, with profound expertise spanning the entire lifecycle of overseas investment project, from strategic planning and market entry to post-investment operation, compliance management, and dispute resolution. She has extensive experience in navigating complex cross-border regulatory frameworks, including customs regulations, free trade zone policies, export controls, and compliance with economic sanctions.

Particularly in the area of corporate international expansion, lawyer Du Yue leverages her professional legal expertise to assist clients in designing structures for overseas investment projects, completing cross-border mergers and acquisitions (M&A), establishing and governing joint ventures (JV), and setting up wholly foreign-owned enterprises (WoFE) to meet clients' expansion goals. He has provided high-quality legal services to numerous large domestic and international enterprises, such as Glencore, Magna, National Oilwell Varco (NOV), Lenovo Group, SMC Corporation, HOYER Group of

Germany, China National Nuclear Corporation, China Communications Construction Group, Commercial Aircraft Corporation of China, Angang Group, NetEase Group, and Huaxia Bank. Her professional legal services have earned consistent praise from clients across the industry.

Lawyer Du Yue has extensive experience in international arbitration at renowned domestic and international arbitration institutions such as the ICC International Court of Arbitration, SIAC, HKIAC, CIETAC, SHIAC, and SCIA. Her dual expertise in PRC law and common law equips her to bridge legal and regulatory gaps between China and overseas jurisdictions. Her leading project “ Listed Company Investment and Construction of Overseas 500 MW New Energy Photovoltaic and Wind Power Project ” **was selected as a typical case in the field of “ Cross-border Trade, Investment and M&A Legal Services ” by the Entrepreneurs Boao Forum 2024.**

Social Position:

Lawyer Du Yue also holds expert positions in various social organizations: she serves as a compliance expert for the China Chamber of International Commerce, ICC International Trade Finance (CITF), and CCPIT-Suzhou; a mediator for the China Chamber of International Commerce, CCPIT-Shenzhen, and CCPIT-Jiaxing; an external mentor for the Chinese University of Hong Kong and Shanghai University of Political Science and Law; an arbitrator for the Asia-Africa Law Association Hong Kong Regional Arbitration Center (AALCO-HKRAC) and Taizhou Arbitration Commission; an industry development consultant for the Taixing Municipal People's Government; and is recognized as a Shanghai Dingxin Rule of Law Talent.

Academic Achievements:

Du Yue published professional articles focusing on cross-border investment and international arbitration, sharing her experience gained in practical work.

- International Commercial Arbitration Practice, China Legal Publishing House, August, 2017.
- Three Magic Weapons for International Arbitration, Fangyuan Jurisprudence Magazine, November, 2018.
- The Analysis of the Recognition and Enforcement of Foreign Arbitral Awards by Chinese Court from the Perspective

of Big Data (Chinese and English version), International Journal of Law, No. 9, 2020.

- Recognition and Enforcement of International Arbitration Awards, 2021.
- Analysis and Risk Control Regarding Cross-Border Agent Disputes, 2022.
- Enterprise Maritime Expansion Guide - Sri Lanka Edition, Oman Edition, 2024.
- 2025 US National Security Strategy Interpretation - New Global Economic and Legal Opportunities from the Perspective of International Law Firm Lawyers, 2025.
- How should tech companies respond to the frequent new regulations issued by the U.S. FCC? 2026
- Indonesia's new unified procurement and distribution policy for mineral resource exports: In-depth legal analysis and practical guidance for Chinese enterprises, 2026
- Interpretation of export control and overseas investment rules for the lithium-ion battery industry chain, 2026
- From "Project Management" to "Full Life Cycle Investment Management": A detailed interpretation of the <Measures for the Administration of Foreign Investment (Revised Draft for Public Comment)>, 2026

Honors and Awards:

- The Legal 500 2025
- Top Ten Prominent Youths in Shanghai Lujiazui Financial City 2020
- Selected by Shanghai Municipal Bureau of Justice as one of the “ Dingxin International Legal Service Talent Repository ”
- China Business Law Journal A-list “ Rising Stars ”
- The “ Listed Company Investment and Construction of Overseas 500 MW New Energy Photovoltaic and Wind Power Project ” was selected as a typical case in the field of “ Cross - border Trade, Investment and M&A Legal Services ” by the Entrepreneurs Boao Forum 2024
- LawNews Agency ’ s 2025 “ Energy and Resources ” Benchmark Cases

Representative cases:

Overseas investment and merger:

- Provided end-to-end legal services for a listed lithium battery company establishing a US\$150 million factory in Indonesia.
- Provided comprehensive compliance legal services for a domestic new energy materials enterprise launching a global expansion project by setting up a factory in Germany.
- Provided comprehensive legal counsel for investment projects in Brazil, Algeria, and Egypt undertaken by a leading domestic UHV company.
- Assisted a well-known energy company in Beijing in reaching a strategic cooperation with the largest local energy company in Sri Lanka, thereby completing the investment and acquisition of a \$100 million solar park project in Hambantota.
- Assisted a well-known property management company in Shanghai in acquiring a company in Hongkong.
- Assisted a well-known polymer composite material company in Jiangsu in investing millions of dollars in German.
- Assisted a leading wood furniture company in Jiangsu in investing tens of millions of dollars in Singapore and Indonesia.
- Assisted a large biopharmaceutical company in Jiangsu in investing millions of dollars in Hong Kong, Japan and Mexico.
- Assisted a semiconductor listed company in Jiangsu in investing millions of dollars in Hong Kong.
- Assisted a construction engineering company in Jiangsu in investing in Africa through Hongkong.

International Arbitration:

- Engaged by the Respondent seller in an cross-border sales contract dispute with a Turkish enterprise at the ICC International Court of Arbitration in France, with a total amount of USD 12 million. Through the disclosure production process, we had a three-day trial in Paris and eventually won on both the claims and the counterclaims. The arbitration language is English.
- Engaged by two Respondents to respond to the German ship company's claim application at the London Maritime Arbitration Association (LMAA), with a claim amount exceeding USD 10 million. After more than two years of numerous rounds of documents and evidence exchange, the case was tried at the end of 2020 and our team had a 2-day court trial with the British QC appointed by the other party and eventually won the case, rejecting the other party's full

arbitration request of more than 10 million US dollars and winning the case completely.

- Engaged by a leading coal enterprise in Shanghai in an international arbitration at the Singapore International Arbitration Centre (SIAC) as the Respondent buyer in an international sales contract dispute with a Singapore commodity trading company. The total amount of the series of cases was USD 5 million. Through jurisdictional objections and rules of anonymous agency, we successfully rejected the subsequent payment obligations.
- Engaged by the Malaysian company in the international arbitration at the Hong Kong International Arbitration Centre (HKIAC) as the Respondent shareholder company in an international equity investment agreement dispute, with a total amount of USD 30 million, and concluded the case through mediation. The arbitration language is English.
- Represented a large Suzhou bus manufacturing enterprise at the Hong Kong International Arbitration Centre (HKIAC) in international arbitration: acting as the agent of the bus manufacturer in a sales contract dispute to claim the goods against a distributor in Costa Rica, the arbitral tribunal fully supported a claim of 1.2 million US Dollars plus interest and all arbitration costs, and successfully applied for enforcement in Costa Rica. The language of arbitration is English.
- Represented a large state-owned enterprise at the Hong Kong International Arbitration Centre (HKIAC) in a charter dispute: as the Respondent of a claim initiated by a Hong Kong shipping company (the applicant) claiming 1.7 million US Dollars. We successfully dragged the case into the procedural hearing stage, and after more than two years of document and evidence exchange, effectively rejected the applicant's claims. The language of arbitration is English.
- Represented a German exhibition company at the Shanghai International Arbitration Centre (SHIAC): acting as the Claimant builder in a dispute over the construction of a stand, against the largest advertising company in the UK, with a total claim of 2.5 million pounds. The arbitral tribunal eventually supported 80% of the claims.
- Represented an Italian head chemical company in international arbitration at China's CIETAC: acting as the seller of the applicant, claiming against a well-known import and export trading company in Guangdong, directly claiming against the state-owned enterprise, and the client was compensated with 1 million euros.
- Represented a certain communication group in Wuhan at the International Chamber of Commerce Arbitration Court (ICC): acting as the provider of engineering services to claim against a Russian enterprise, through the mediation process of the arbitration, directly resolving the case, allowing the customer to recover most of the funds. The language of arbitration is Russian.
- Represented a Changzhou high-speed rail accessory manufacturing group at the Malaysia International Arbitration Centre: acting as the manufacturer of the applicant, to arbitrate against the Malaysian high-speed rail procurement group, eventually obtaining most of the payment through mediation. The language of arbitration is English.
- Maritime claim cases: represented domestic enterprises to respond to domestic and foreign shipowners in maritime

claim cases including maritime torts and guarantee letters filed in the domestic maritime court. The claim amount was more than 2.1 million US Dollars. In the case, the defendant's evidence was missing and the difficulty of defense was great. After several court hearings and negotiations, the case was settled with the other party, reducing losses for the parties involved by more than 400,000 US Dollars.

Compliance and customs:

- Provided specialized legal services on import compliance to Lenovo Group
- Issued a legal opinion on trade compliance for National Oilwell Varco
- Provided specialized legal services for overseas risk prevention and control to Suzhou Jinlong
- Provided legal services for a cross-border payment compliance audit to Tonglian Payment
- Provided ongoing legal services to SMC China Co., Ltd.
- Provided specialized legal services for coal import and export to Liye
- Provided cross-border e-commerce compliance services to Intramirror
- Provided comprehensive legal services for international logistics and warehousing to GLP
- Provided specialized compliance services for overseas operations to Meishe International Logistics
- Provided cross-border e-commerce compliance services to DeWoo
- Provided cross-border e-commerce platform development and compliance services to Zai Airport App
- Provided ongoing legal counsel to Yuanzhou Supply Chain
- Provided import compliance services to German company Baolaina
- Provided import and export compliance services to ZF
- Providing ongoing legal services to China Communications Construction Company (CCCC)
- Providing ongoing legal services to China National Nuclear Corporation (CNNC)
- Representing Magna Group in royalty tax compliance matters
- Providing tax- and customs-related legal services to Teijin Limited
- Providing overseas compliance legal services to Autoberg Automotive Engineering Co., Ltd.
- Providing contract and overseas compliance legal services to a prominent VCC fund in Singapore