北京德和衡律师事务所
BEIJING DHH LAW FIRM



XIN Xiaotian

Equity Partner Digital Economy and Artificial Intelligence Business Team Director

Offices	Beijing
Phone	13911159437
Email	xinxiaotian@deheheng.com
Language	Mandarin, English

Professional Field

Data Compliance, Foreign Investment, Financing, M&A, General Corporate Maintenance and Internal Control, Business Contracts and General Corporate Legal Matters, E-Commerce, Internet Compliance, Employee Equity Incentive and Equity Structure

Practice Experience

November 2003 - January 2012, Mayerbrow JSM, Beijing Representative Office

June 2010 - June 2011, seconded to General Electric China

February 2012 - June 2012, Morrison & Foerster LLP, Beijing Representative Office

June 2012 - January 2014, Qihoo 360 - Senior Legal Counsel

January 2014- July 2021, Lawyer, currently working in Beijing DHH Law Firm, as Head of Internet Compliance Department, Group Partner, Practicing Lawyer

July 2021- Present, Lawyer, currently working in Shenzhen DHH Law Firm, as Head of Internet Compliance Department, Group Partner, Practicing Lawyer

Track Record

Provide services to dozens of Internet clients on nearly 100 projects including investment and financing, Internet product compliance, daily legal services, NEEQ listing and follow-up maintenance;

Typical projects of investment and financing services: Series-B funding project and VIE structure dismantling of a Beijing security information platform company, VIE structure restructuring project of a Beijing software company, Series-B funding project of a Wuhan technology company, foreign investment project of a Beijing NEEQ listing game company, project of Alibaba wholly-owned acquisition of an information technology limited company, several foreign investment projects of a Beijing desktop game company, Angel funding and Series-A funding projects of a Shenzhen medical technology research and development company, VIE structure convertible bonds and overseas financing projects of a Beijing big data company, Series-A, Series-A+ and Series-B funding projects of a Beijing music game company, Series-A and Series-B funding projects of a Beijing VR game company, Series-A and Series-A+ funding projects of a Beijing P2P company, assisting a Beijing fund management company to prepare legal documents for registration, assisting several investment projects of Beijing Big Data Fund and assisting the

establishment of the overseas investment fund;
Typical projects of internet compliance and corporate legal affairs: Tsinghua Big Data Industry Consortium (Tsinghua D-Lab) permanent legal advisor, Mushroom Street permanent legal advisor, ShenZhiDu technology company legal advisor, Moji Weather product compliance special legal service, InfoQ legal advisor, education financial platform XIAONIUJH permanent legal advisor;
Data compliance special consultation services for several industry leading companies: Providedata compliance management system consulting services for China Resources Group; provide platform data compliance special consultation for an asset management company; provide domestic and EU data compliance consulting for a large insurance company; provided data compliance special consultation for a large financial institution in Guangdong Province?provide security product compliance and personal information protection compliance services for domestic information security national team member company, and write a privacy protection white paper; provide special legal services on product compliance and data protection for an App of a central enterprise; provide domestic and EU data compliance consultation services for a large insurance company; provide data compliance consultation services for a state-owned energy company; provide domestic landing of GDPR compliance and China data compliance special services for a well-known Korean group; provide data compliance special services for a large financial institution in Guangdong Province; provide GDPR compliance rectification services for a famous export cross-border e-commerce enterprise; provide cyber security crisis response rectification consultation and services for a student physical fitness test software developed and operated by a partner of Guangzhou Education Commission;
Senior consultant of Qihoo 360 legal department, responsible for business contracts of the legal department, foreign investment and listing maintenance of the overall team work, assisting the games, lottery, security, international security, mobile phone assistant, sales, payments and other business lines for product compliance and risk control of the company, the formulation of business line model contract, the formulation of the group’s internal risk control compliance process, the formulation and modification of the listing window and equity incentive plan, legal control of several domestic and foreign investment projects of the company;
Seconded legal counsel to GE Oil & Gas China, responsible for providing legal support to various business departments (including ITO, OTR and Procurement etc.) , handling a wide range of corporate matters in China, including assisting in commercial negotiations with clients, reviewing commercial contracts, formulating corporate policies, assisting in the restructuring of Chinese entities, providing legal advice during the execution phase of projects, localizing global standard form clauses amendments, providing legal training and daily legal updates;
Provide legal advice to Pacific Star Private Equity Group on several China-related M&A transactions, including investments/planned investments in several prominent real estate projects in China, such as a prominent government project in Shanghai, a first-class real estate development project in a culturally protected area in Beijing, and a mixed-use commercial development project in Shanghai and Beijing, which were planned to be invested by way of overseas M&A;
Provide legal advice to HKI Group on relevant Chinese real estate transactions projects, assist clients in understanding Chinese policies on real estate company formation, property development, financing and hotel management;
Provide legal advice to Global Sources on its acquisition of a technology company in China in the form of an asset acquisition;

Provide legal advice to Global Champion (US) on the capital increase and share transfer of Sino-foreign joint ventures and the establishment of foreign owned enterprises;
Assist several Chinese hotel owners in negotiating management contracts for international hotel brands, including reviewing management contracts and representing the owners in meetings with the management, and brands negotiated include Sheraton, Marriott, Kempinski, Banyan Tree, etc.;
Provide legal assistance to Jumeirah Hotel Management Group in Beijing, Guangzhou and Hangzhou hotel projects, including assistance in drafting hotel contracts and negotiations;
Provide comprehensive legal advice to a prominent US property title insurer on China's real estate market participation policies and the state of the property title insurance industry;
Assist Alpha Fund with anti-monopoly filings for M&A transactions in China.

Publications

Lead author to participate subject research in Shenzhen Business Development Promotion Center "The Impact and Opportunities of Enterprise Compliance System under the Data Security Law"
Participated in CETC"White Paper on Smart City Development in Guangdong-Hong Kong-Macao Greater Bay Area
Participated in the compilation of association guidance books such as "Global Personal Information Protection Report" and "General Knowledge Reader on Enterprise Protection of Critical Information Infrastructure"
The Global Regulation of the Cryptocurrency Industry in the Light of the Bitmain IPO
Reflections on The Legal Regulation of Information and Data Protection for Driverless Vehicles
A Comparison of The EU General Data Protection Regulation and Chinese Data Cross-Border Regulation Laws
A Few Thoughts on The Landing of The Sharing Economy Regulation
The Empty Fox Affair in the Eyes of Investment Lawyer
Credit Union Comes, Big Changes Ahead for Credit Industry
Congratulations to Bar Code Payments for being awarded the "Driver's License for Safety Instructions"
Interpretation of the Biometric Information Protection (ISO/IEC 24745:2011, MOD)
A Study of Financial Data Compliance in Banking
From Crawler Cases to Open Banking: A Look at the Boundaries of Data Circulation
New Data Regulation Requirements For "Facebooks" In India
Delicious Feast of Data Compliance in Mediterranean
Why India Bans 59 Chinese Apps--Understanding Section 69A Of the Indian IT Act
Outlook for The Civil Code: How Civil Remedies for Personal Information Can Solve the Puzzle of Action Rights of Privacy
A Quick Overview of The Key Points of Cyber-Data Process Security Specification (Draft for Comments)
China Internet of Things + Supply Chain Finance White Paper (2020)
Interpretation on The Normative Implications of The Personal Information Protection Law (Draft)

Honors

Shenzhen Leading foreign-involved lawyer Selected by Shenzhen Judicial Bureau and Shenzhen Lawyers Association
Director of Corporate Compliance Committee ofShenzhen Enterprise Federation
Arbitrator of Dongguan Arbitration Commission

Deputy Director of Digital Economy Legal Committee of Guangdong Lawyers Association Committee
Chambers "Data Protection and Privacy" Recommended Lawyers
Member of the First Cyberspace Security Strategy and Law Committee of the China Communications Society
Member of Cybersecurity 50 Forum
Senior Researcher, Institute of Digital Economy and Institute of Financial Technology, Zhongnan University of Economics and Law
Tsinghua Entrepreneurial Guidance Annual Honorary Mentor
Beijing DHH Law Firm Best Female Lawyer of 2018
Corporate Data Compliance Legal Products selected as The First Public Legal Service Products of Beijing Lawyers Association
Certified Data Privacy Solutions Engineer (CDPSE) Certification
Senior Researcher of Institute of Digital Economy and Institute of Fintech, Zhongnan University of Economics and Law